



YAQOUB YOUSEF ALNASSER

BUSINESS MANAGEMENT

PERSONAL PROFILE

I am a business management graduate majored in economics I have managed a several companies in the last three years and i have lead them to success I have gained a huge experience on reaching goals and building a healthy team work im a hard worker I love new challenges

OBJECTIVE

A career-building position in private & public sector in which I can apply and improve my knowledge and skills to the advantages and reaching highest level of quality work that will effectively be used in completing targets and reaching goals

SPECIALIST IN

- Business Planning
- Team Management
- Marketing Strategies
- R&D - Research And Development
- Creating & Reaching Target
- Business Improvements
- Financial Strategies
- Operation Management
- Creating Functional Structure
- Building & Creating Contracts
- Mobile Applications Development
- Websites Development
- Budgeting Control
- Recruitment Process
- Analysis Data
- Feasibility Studying
- Organizational Processes
- Training & Development
- MultiTasking

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PERSONAL INFORMATION

- Nationality Kuwaiti
- Birthday 5/7/1990
- Status Married
- Address Kuwait - Abu Fatira

SKILLS SUMMARY

- Project Management
- Software Knowledge
- Budgeting and Cost Analysis
- Enterprise Resource Planning
- Staff and User Training
- Process Improvement
- English Language , Speaking, Writing
- Arabic Language, Speaking, Writing
- Team Work

WORK EXPERIENCE

K.O.C- ISCO - Integral Services Co. Contact

Supervisor | Sep 2012 - sep 2013

- Conduct day-to-day maintenance coordination, planning, and implementation across multiple teams
 - Create functional and technical salutation documents
 - Get the best results through team work and reaching the targets & goals
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K.O.C - CGC - Combined Group Company Contract

Supervisor | Sep 2013 - Sep 2017

- Supervising Operations
 - Reporting
 - Completing Tasks
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K.O.C - HEISCO - Heavy Engineering Industry And Shipbuilding Co Contract

Supervisor | Sep 2017 - Sep 2020

- Training & Development
 - Planning
 - Supervision On Maintenance
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YEMNAK INTERNATIONAL TRADE.CO

General Manager - | Oct 2018 - May 2022

YEMNAK is a recruitment & services company which it provides a lot of services across different departments

- Building a company from scratch
 - Managed complex projects from start to finish
 - Collaborated with other business owners
 - Setting targets & ensure success
 - Leading the business to a higher level
 - Financial Studies
 - Day To Day Operations
 - Engaging Multiple Strategies
 - Training & Development
 - Leasing Background
 - Improving Efficiency
 - Increasing Departments Profits
 - Managing Company Over all Operations
 - Dealing With Company Crisis
 - Maintain Up To Date Knowledge With Surrounding Community Through Effective Marketing
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THASEEEL.COM

Assistant General Manager - | Sep 2022 - July 2023

Tahseeel.com is a payment service's that provides POS machines and payment links and API

- Managing Sales Department
- Managing Marketing Department
- Managing HR Department
- Managing Development Department
- Supervising Operations flow

INSTITUTE & COURSES

Al Athary Institute

Mar 2017 - Dec 2017

- GPA : Excellent
 - Electrical Major
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Financial course

May 2021 - Dec 2021

- GPA : Excellent
 - Financial in Restaurants and cafe
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Computer science

Jan 2016 - Jan 2017

- GPA : Excellent
 - R&D
 - Solving Issues
 - Programming
 - MS Office Applications
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Social Media Marketing Through Facebook

Jan 2021 - April 2021

- GPA : Excellent
 - Learned About Facebook, WhatsApp , Instagram Marketing strategy and complicated process
 - Seo
 - Communication
 - Point of view
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Business Owner Ship Institute Through KNF - Kuwait National Fund

July 2020 - January 2022

- Running Teams
 - Achieving Goals & Targets
 - Analysis
 - Business Planning
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EDUCATIONAL HISTORY

Arab Open University / Business Management

feb 2013 - Oct 2018

- Bachelor
 - GPA : 2.8
 - Business Management Major
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Honours Degree In Economics Through AOU

feb 2013 - feb 2018

- Honour Degrees In The Third Class
 - Economics - Micro Economics
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Al Athary - Electrical Diploma

feb 2017 - feb 2018

- Wiring
- Fixing
- Testing

THANK YOU